



# Purchasing Managers Index Report – Georgia February 2017 Report

National PMI rises again, indicating industrial expansion continues. State and regional PMIs surge on gains in new orders and production.

|                         | Georg   | ia PMI  | Souther | ast PMI | Nation  | al PMI  |
|-------------------------|---------|---------|---------|---------|---------|---------|
|                         | Index   | Change  | Index   | Change  | Index   | Change  |
|                         | Feb '17 | Feb-Jan | Feb '17 | Feb-Jan | Feb '17 | Feb-Jan |
| INDEX                   | 63.1    | +11.1   | 64.3    | +12.2   | 57.7    | +1.7    |
| UNDERLYING VARIABLES:   |         |         |         |         |         |         |
| New Orders (NO)         | 71.9    | +15.2   | 68.6    | +15.9   | 65.1    | +4.7    |
| Production (P)          | 65.6    | +15.6   | 65.7    | +9.1    | 62.9    | +1.5    |
| Employment (E)          | 59.4    | +2.7    | 62.9    | +8.9    | 54.2    | -1.9    |
| Supply Deliveries (SD)  | 68.8    | +18.8   | 62.9    | +11.5   | 54.8    | +1.2    |
| Finished Inventory (FI) | 50.0    | +3.3    | 61.4    | +15.4   | 51.5    | +3.0    |
| Commodity Prices (CP)   | 68.8    | +12.1   | 67.1    | +9.2    | 68.0    | -1.0    |

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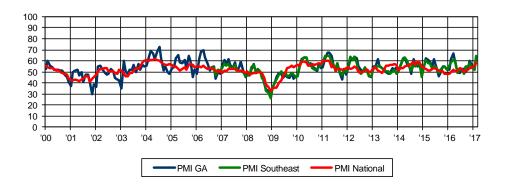
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### PMI Georgia, PMI Southeast, and PMI National

|               | Sep '16 | Oct '16 | Nov '16 | Dec '16 | Jan '17 | Feb '17 | Feb - Jan |
|---------------|---------|---------|---------|---------|---------|---------|-----------|
| PMI Georgia   | 49.4    | 53.5    | 60.0    | 55.6    | 52.0    | 63.1    | +11.1     |
| PMI Southeast | 54.8    | 55.1    | 57.9    | 53.8    | 52.1    | 64.3    | +12.2     |
| PMI National  | 51.5    | 51.9    | 53.2    | 54.5    | 56.0    | 57.7    | +1.7      |



### GA % Change: Feb - Jan

|                    | Higher | Same  | Lower |
|--------------------|--------|-------|-------|
| New Orders         | 16.7   | -2.9  | -13.8 |
| Production         | 23.8   | -16.3 | -7.5  |
| Employment         | 5.4    | -5.4  | 0.0   |
| Deliveries         | 37.5   | -37.5 | 0.0   |
| Finished Inventory | -1.3   | 9.2   | -7.9  |
| Commodity Prices   | 17.5   | -10.8 | -6.7  |

#### Outlook

|        | Dec '16 | Jan '17 | Feb '17 | Feb - Jan |
|--------|---------|---------|---------|-----------|
| Higher | 75.0    | 60.0    | 56.3    | -3.8      |
| Same   | 25.0    | 40.0    | 43.8    | +3.8      |
| Lower  | 0.0     | 0.0     | 0.0     | +0.0      |
| INDEX  | 87.5    | 80.0    | 78.1    | -1.9      |

<sup>\*</sup> The Econometric Center draws the Purchasing Managers Index report from a sample of Georgia's manufacturers. The PMI is a composite index that is based on five indicators equally weighted: new orders, production, employment, supplier delivery time, and finished goods. A PMI index over 50 indicates that manufacturing is expanding while anything below 50 means that the industry is contracting.





## **General Remarks From February Respondents**

Give your frank opinion on any conditions, local, national or international, that affect your purchasing operation or your company's outlook

"Industry dynamics are stable."

"There is a lot of optimism, I am waiting for the results to catch up with the optimism. Hopefully it will not take a few years." "Outlook is very good."

"We expect a much better economy this year and through 2018."

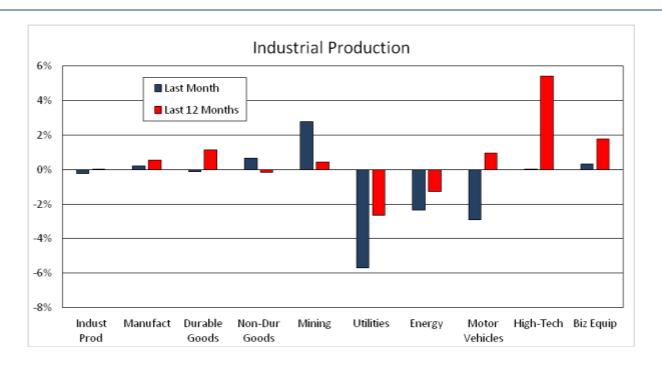
"Overall outlook is good...hopefully Im right!."

"Spring will commence our business to increase - as November and December are seasonal months."

"There seems to be pressure from almost every market segment for price increases."

"Business spiked in the 4th quarter last year - our January was 35% over last year January."

"Business good for first quarter 2017."



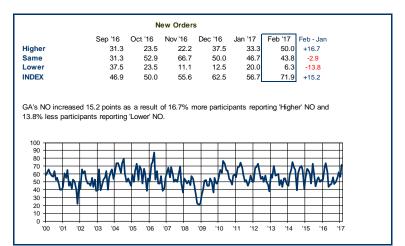
Industrial production decreased 0.3 percent in January following a 0.6 percent increase in December.

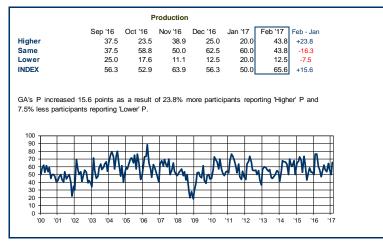
In January, manufacturing output moved up 0.2 percent, and mining output jumped 2.8 percent. The index for utilities fell 5.7 percent, largely because unseasonably warm weather reduced the demand for heating. At 104.6 percent of its 2012 average, total industrial production in January was at about the same level as it was a year earlier.

Capacity utilization for the industrial sector fell 0.3 percentage point in January to 75.3 percent, a rate that is 4.6 percentage points below its long-run (1972–2016) average.









|  | Sep '16         | Oct '16   | Nov '16      | Dec '16      | Jan '17     | Feb '17 | Feb - Jan |
|--|-----------------|-----------|--------------|--------------|-------------|---------|-----------|
| gher   | 12.5            | 23.5      | 27.8         | 18.8         | 13.3        | 18.8    | +5.4      |
| me   | 68.8            | 70.6      | 61.1         | 75.0         | 86.7        | 81.3    |           |
| wer  | 18.8            | 5.9       | 11.1         | 6.3          | 0.0         | 0.0     | +0.0      |
| DEX  | 46.9            | 58.8      | 58.3         | 56.3         | 56.7        | 59.4    | +2.7      |
| s E increased                                | 12.7 points due | to 5.4% m | ore particip | ants report  | ing 'Higher | ' E.    |           |
| 100  | 12.7 points due | to 5.4% m | ore particip | pants report | ing 'Higher | ' E.    |           |
| 100<br>90<br>80<br>70                        | 12.7 points due | to 5.4% m | ore particip | pants report | ing 'Higher | ' E.    |           |
| 100<br>90<br>80<br>70<br>60                  |                 | to 5.4% m | ore particip | eants report | ing Higher  | E.      | ~~~       |
| 100<br>90<br>80<br>70<br>60<br>50<br>40      |                 | AM        | ore particip | ants report  | ing Higher  | · E.    | ~M~M      |
| 90<br>90<br>80<br>70<br>60<br>50<br>40<br>30 |                 | AM        | ore particip | ants report  | ing Higher  | ~ E.    | ~~\\      |
| 100<br>90<br>80<br>70<br>60<br>50<br>40      |                 | AM        | ore particip | ants report  | ing Higher  | ~ E.    | -hM       |

|   | Sep '16           | Oct '16 | Nov '16    | Dec '16 | Jan '17 | Feb '17  | Feb - Ja | n            |
|---|-------------------|---------|------------|---------|---------|--|----------|--------------|
| lower   | 18.8              | 11.8    | 5.6        | 6.3     | 0.0     | 37.5   | +37.5    |              |
| ame   | 81.3              | 88.2    | 94.4       | 93.8    | 100.0   | 62.5   | -37.5    |              |
| aster   | 0.0               | 0.0     | 0.0        | 0.0     | 0.0     | 0.0  | +0.0     |              |
| NDEX  | 59.4              | 55.9    | 52.8       | 53.1    | 50.0    | 68.8   | +18.8    |              |
| A's SD increas                                | su 10.0 points u  |         | o moro par |         | ,       | ower 3D.   |          |              |
| 100<br>90<br>80                               | ed 10.0 points o  |         | J J        |         |         | SWEI SD.   |          |              |
| 100<br>90<br>80<br>70                         | ed 10.0 points of | 1 A . M |            |         | A. a.   | SWEI SD.   |          |              |
| 100 90 80                                     | MMV               | W A     |            | h , 1   | MAM     | mada.  | nMa      | <b>M</b> A   |
| 100<br>90<br>80<br>70<br>60<br>40             | A MAN             | M       | WWW        | h       | MAM     | wei 3b.  | nMy      | pla.         |
| 100<br>90<br>80<br>70<br>60<br>50<br>40<br>30 | A TO S POINTS C   | M       | WWW        | h       | MMM     | which the same of  | nM       | <i>p</i> t~1 |
| 100<br>90<br>80<br>70<br>60<br>40             | MANA MA           | M       |            | h       | ٨٨٨     | man de la companya de | nMp      | MA           |

